



Judd O'Connor, Vice President and Regional Director, U.S.

Judd O'Connor is vice president and regional director – U.S., overseeing Pioneer's seven business units and the functions of Marketing, Production, Supply Chain, Research, Finance and Administration. He serves on the Americas Operations Committee, focused on activities in the one to ten year time frame. Judd co-leads the Americas Commercial Team, which has responsibility for near-term business alignment/goals and 5-year strategic plans.

Prior to his current assignment, he had responsibility for all sales in the U.S. and Canada and also led the Western and Central Business Units. He held positions as regional sales director, area sales manager and was a field sales manager. Before joining Pioneer in 1999, Judd worked in the crop protection industry, focusing on sales, logistics, marketing and sales management.

Judd is a graduate of Kansas State University with a degree in ag economics.