

Leadership



Deborah Mubinzio Tembo

Title: Relationship
Manager

Professional Background

Deborah Tembo is Relationship Manager for Pioneer/Corteva Seed Zambia. In this role, she works to build and maintain business relationships with stakeholders, partner firms and clients to enable the company to maximize the value of those relationships and maintain a competitive edge as leaders in the market.

She works closely with the commercial team notifying them of new sales and cross selling opportunities, drawing up strategies to drive sales.

Deborah joined Pioneer/Corteva in 2016 and served in various customer relationship management roles. With more than 11 years of work experience, Deborah is passionate about building and maintaining profitable long-term relationships with key stakeholders both internal and external.

An innovative and motivated individual, Deborah is a team player who prides in ensuring success in all she does. Her philosophy for success is consistency, discipline, accountability, innovation and execution. A member of the Zambia Institute of Marketing (ZIM), Deborah holds a diploma in marketing, Bachelor's degree in Marketing and Master of Business Administration (MBA) General.